

2013 SedonaOffice Users Conference

Ideas, Tips & Tricks

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Using Customer Search to Open Invoices

You can now use the customer search processes to open up specific functions. Based on what data you are using for your search, you have the option to automatically pull open that form instead of the customer explorer.

S Customer Lookup						
🔠 Search Criteria						
C Customer Number	C System Account	All		*		
C Na <u>m</u> e	C Job Number	Canadian Carolina				
C Address	C Service Ticket	Chicago				
C Telephone	Invoice #	Columbus		-		
C Bill Contact	C Credit #	Denoic				
C Site Contact	C Check Number		hide triacuve branches			
		Enter Search Text				
V System Level Search	I✓ Open Invoice)1		_		
Number Name	Customer Type	Branch	Bill Address 1	Bill Address 2	Bill Address 3	Site Name
D10003 Sean Connor	Residential	Detroit	217 Morningview Ave.			Sean Connor
•	III					4
Show Cancelled 1 Ma	tching Customer			[<u>S</u> elect <u>N</u> ew	Close



Using Customer Search to Open Jobs

In this example, the user is searching by a job number. If the check box is selected, the system will automatically open that job. If it is unchecked, the system will open the customer explorer for the selected customer.

S Customer Look	up						
🖷 Search Criteri	ia						
C Custome	er Number – Ö. Svste	m Account	۵II		•		
C Name	G lah N	lumbor	Canadian		ĥ		
(Name		amber	Carolina Chicago				
C <u>A</u> ddress	s C Servi	ce licket	Cleveland				
C Telepho	ne C <u>I</u> nvoi	ce #	Detroit		*		
C Bill Cont	tact C Credi	t #		Hide Inactive Branches			
C Site Con	ntact C Ched	<u>k</u> Number					
_			Enter Search Te <u>x</u> t				
✔ System	Level Search	en Job	1		-		
Number N	lame	Customer Type	Branch	Bill Address 1	Bill Address 2	Bill Address 3	Site Name
10094 B	rett Hull	Residential	Cleveland	34149 Main			Brett Hull
10094 B	rett Hull	Residential	Cleveland	34149 Main			Brett Hull
10094 B	rett Hull	Residential	Cleveland	34149 Main			Brett Hull
154900 W	Vinkle	Residential	Cleveland	1341 Main St			Greg Jones
10182 30	ohnnie Depp Jr	Residential	Cleveland	1341 Bill Street Dr			Johnnie Depr
•	III						+
Show Cancelled	6 Matching R	ecords.				<u>S</u> elect <u>N</u> ew	Close



Hide Closed Job

As of Date

1/6/2013

Creating a Job Costing Report for Multiple Jobs

From within the customer explorer, you can right-click on the Jobs view from the tree and create a job costing report that combines the cost from multiple jobs.

Starbucks Customer Information Payment Options Bill To I alt14 Hill Rd Chardon, OH I Contacts Sites Contacts Sites Sites Systems Systems	Starbucks 13414 Hill I Chardon, C United Stat (440) 247-	Rd JH 44024 JEs 5608	Balance Du Last State Last Late F * No Serv Total Activ Total Activ Customer Last Paym	ue: ment Date: Fee: rice * re RMR : re RAR : Type: ent Rec'd:	\$420.60 1/11/2010 \$106.10 Over 120 Days Residential \$400.00 (05/14/07)
Contacts Credit Memos Documents Inspections Inspections Invoices Invoices Collections Collections Contacts Credit Memos Credit Memos Credit Memos Credit Requests Deferred Income (Unposted) Documents EFT History	Job 20080904A 20080904B	Description CCTV Installation Residential	Date 9/4/2008 9/4/2008	Job Type CCTV Installation Residential	Status Reversed Job Compl
Job Cost Summary					
Jobs					
JOD #	Sol	d Type	Stat	us	
T 20080904A	9/4/	uo I CCTV Install	nuori Revi		

Group By

(None)

....



<u>O</u>k

Invert Selection

-

Cancel

Select All

Job Number

Sort By

•

Using the Next Cycle Date option for Company Rate Changes

A new option was added to the Company Rate Change Process that allows you to only rate increase the RMR that is due on a specific Next Cycle Date. This is useful to when you wish to do a rate increase just before a scheduled Cycle Invoicing.

S Company Rate Change 🛛 🔀
Description Example of Next Cycle Date Rate Increase Standard Customers Master Accounts Solution Both
Setup Information Branches Items Import List Notes Customers Post Rate Change
Effective Date 01-Jan-13 Setup
Increase OR- OF- OF-
C Use Recurring Renewal Dates
Effective Date is Renewal Date
AND Recurring Rate Increase Date is equal to the Effective Date, Increase by $\%$
Update Rate Increase Date by months
Next Cycle Date
Next Cycle Date 01-Jan-13
C Residential RMR Maximum
Exclude Recurring Items
which have been rate increased within the last 365 days.
which have a contract start date within the last 365 days.
Save As New Setup



Using the Company Rate Change to Set a Fixed Dollar Amount

If there is a case where you want to standardize an RMR for all or a group of customers, you can use the Fixed Amount option of the rate increase. For example, setting all customers who have a local annual alarm fee to a set amount.

🔕 Compan	ny Rate Change
Descriptio	Example of Fixed Amount Rate Increase Standard Customers Master Accounts Both
Setup Ir	nformation Branches Items Import List Notes Customers Post Rate Change
	Effective Date 01-Jan-13
	Use Item Codes Increase By:
	Increase C Percentage Set All Items OR- C Flat Amount Amount Amount
	C Use Recurring Renewal Dates
	Effective Date is Renewal Date
	AND Recurring Rate Increase Date is equal to the Effective Date, Increase by $\%$
	Update Rate Increase Date by months
S Company Rat	Example of Fixed Amount Rate Increase

Items to Include on this Rate Change						
Item	Description	Amount	-			
INSP Cont	Inspection Contract					
INSP Fire Sprinkler	Inspection-Fire-Sprinklers					
INSP Fire System	Inspection-Fire System					
INSP Fire Waterflow	Inspection-Fire-Waterflow					
Inspection-Smoke/CO2	Inspection-Smoke / CO2 Detectors					
Lease	Equipment/System Lease					
MON	Monitoring					
MON-DLR	Dealer Basic Monitoring					
OCLG	Open/Close Logging					
OCRPT	Open/Close Reports					
OCSUP	Open/Close Supervised					
Permit	Permit	12.00	>			
PM	Preventative Maintenance		-			
RAD	Radio/Cellular Backup					
SVC CONT	Service Contract					
TSTD	Daily Test					
TSTW	Weekly Test					
WEB	Web Access					



Move Equipment from One System to Another

You now have the ability within the customer explorer to drag and drop equipment from one system account to another within the same customer.

3 20286 Bobby Orr						
Bobby Orr Customer Information Payment Options Bill To Contacts Sites Sites Contacts Sites Sites Sites Sites Sites Sites Sites Sites Sites Sites Sit		Bobby Orr 88144 Lakeside Dr South Windsor, ON 8 (373) 441-4345 e1	89 HJN			Balance Due: Last Statement Total Active RM Customer Type Customer Since ** EFT Pendir Amount: Entered Date:
Central Station Tracking Documents		Part	Description	Install Date	Qty	Job S
Equipment		ACUSHNET DRIVER	Acushnet Driver	* Pending *	1	
Equipment History		5839 ADM-4208U	Keypad- alpha ADEMCO REMOTE POIN MODULE	* Pending * * Pending *	1	
Recurring Master Items Recurring Master Items Service Contacts Contacts Contacts Contacts Service Ser	E		Drag and Droone syst	op Equipmen tem to anothe	t from r	

Move RMR from One System to Another

You now have the ability within the customer explorer to drag and drop RMR from one system account to another within the same customer.





Customer Snapshot Report from Print Preview

While in the customer explorer, you can create a quick snapshot report of important customer information by selecting Print Preview.



0286	Customer Snapshot	1/9/20
Bobby Orr	Balance Due:	338.15
88144 Lakeside Dr South Windsor, ON 889 HJN (373) 441-4345 e1	Last Late Fee:	12/30/1899
	Total Active RMR:	50.00
	Collection Status:	N/A
	Customer Type:	Residential
	Customer Since:	10/23/2012
	Salesperson:	
	Last Payment:	12/30/1899
	AutoPay Type:	Credit Card
	Branch:	Michigan

opon m	101000					
nvoice #	Date	Description	Amount	Net Due	PO Number	Site Name
42596	10/01/12	Monthly Billing	52.50	52.50		Bobby Orr
42597	11/01/12	Monthly Billing	52.50	52.50		Bobby Orr
42600	10/29/12	Bill for Work Completed	233.15	233.15		Bobby Orr
			338.15	338.15		

Panel Type:	WA		Warranty Date:	None	
Panel Type:	N/A		Warranty:	None	
Location:			Warranty Date:	-	
Monitored By:	N/A		Service Level:	Time and Material	
Contract Date:	12/30/1899		Service Company:	Cleveland	
Terms & Renewal			Next Inspection Date:	12/01/2012	
Item	Cycle	RMR	Next Cycle Start Da	te End Date	RAF
Alase Manitarian	М	50.00	12/01/12 10/01/1	2	600.00
Alarm Monitoring					
878714-144, Burglar	Alarm Ringer				
878714-144, Burglar Panel Type:	Alarm Ringer		Warranty:	None	
878714-144, Burglar Panel Type: Location:	Alarm Ringer		Warranty: Warranty Date:	None	
878714-144, Burglar Panel Type: Location: Monitored By:	Alarm Ringer		Warranty: Warranty Date: Service Level:	None Time and Material	
878714-144, Burglar Panel Type: Location: Monitored By: Contract Date:	Alarm Ringer N/A N/A 12/30/1899		Warranty: Warranty Date: Service Level: Service Company:	None Time and Material Cleveland	
878714-144, Burglar Panel Type: Location: Monitored By: Contract Date: Terms & Renewal	Alarm Ringer N/A N/A 12/30/1899		Warranty: Warranty Date: Service Level: Service Company: Next Inspection Date:	None Time and Material Cleveland	
878714-144, Burglar Panel Type: Location: Monitored By: Contract Date: Terms & Renewal	Alarm Ringer N/A N/A 12/30/1899		Warranty: Warranty Date: Service Level: Service Company: Next Inspection Date:	None Time and Material Cleveland	



Using Excel to Create Journal Entries

Create an Excel Spreadsheet and format the columns to match the layout of the SedonaOffice journal entry form.

G14	$ \downarrow \otimes \otimes (- fx)$								
A	В	C	D	E	F	G	H	- I	J
Account	Description	Debit	Credit	Memo	Branch	Category	Job	Type	Salesperson
1011	Checking Account	-	14,500.00		Michigan	Administration			
6011	Salaries Executive	10,000.00			Michigan	Administration			
6053	Sick Pay	500.00			Michigan	Administration			
6021	Bonuses	975.00			Michigan	Administration			
6111	Payroll Taxes - Employer	525.00							
6071	Commissions	2,500.00							
		14,500.00	14,500.00						

You can then simply copy and past the spreadsheet directly onto the form. This is a great way to save all of your templates and edit them as needed. Click on the Excel Icon below to add load the copy to the form.

5	Journal Entry								
	Select Te <u>m</u> pla	Jourr ite			▼	-		-	
	Branch Date Primar Acccou	/ int	Michigan 1/9/2013 1011			Save as <u>T</u> empl escription	ate nly ∏ Sa <u>v</u> e	e as New Template	
	Refere	nce	Show Job Costing	Show Br	anches	Reversal Entry	Date		
					General Ledger				
	Account	- Iff	Description	Debit	Credit	Memo	Branch	Category	
		Account 🛄 Description							
•	1011 Checking Account				14500.00		Michigan	Administration	
•	1011 6011		Checking Account Salaries Executive	10000.00	14500.00		Michigan Michigan	Administration Administration	
•	1011 6011 6053		Checking Account Salaries Executive Sick Pay	10000.00	14500.00		Michigan Michigan Michigan	Administration Administration Administration	
▶ 	1011 6011 6053 6021		Checking Account Salaries Executive Sick Pay Bonuses	10000.00 500.00 975.00	14500.00		Michigan Michigan Michigan Michigan	Administration Administration Administration Administration	
	1011 6011 6053 6021 6111		Checking Account Salaries Executive Sick Pay Bonuses Payroll Taxes - Employer	10000.00 500.00 975.00 525.00	14500.00		Michigan Michigan Michigan Michigan	Administration Administration Administration Administration	
▶ 	1011 6011 6053 6021 6111		Checking Account Salaries Executive Sick Pay Bonuses Payroll Taxes - Employer	10000.00 500.00 975.00 525.00	14500.00		Michigan Michigan Michigan Michigan	Administration Administration Administration Administration	



Client Management Mail Merge

SedonaOffice makes it very easy to push data off to your Word Documents. Directly from inside a customer, you can right click Customer Sites and Systems to populate your predefined Word templates.

Building the Word templates is easy. From within SedonaOffice, you can see all of the available data fields that will be mail merged to your document. In order to see the field list, you need to toggle the switch in the View area to show them.

11:	Carlana Office	Customer	O		Afin days a black
View	SedonaOffice	Customer	Query To	DIS V	Window Help
	Refresh		F5		
	Tree			lida	y
~	Show Icons on M	enu Tree		F	-
×	Auto Hide Tree			r In	formation
] 🗸	Use Web Maps O	nly		Opt	tions
e	Show Inactive Site	es and Systen	ns	Mair	n Rd Plymouth, MI
	Tree Gridlines			nta	icts
e	Mail Merge		•	\checkmark	Show Columns
n	Toolbars		•	 Image: A state 	Use Template Server
4	Site Name			edit	t Memos
nagem	ent Summary			ocun nyoic	nents
port Ma	anager			obs	
lonaSe	etup			lotes	
			- - 5 I	lecur	ring
			- 🔂 I	Recur	ring History
			- 📴 F	lecur	ring Master Items
			····· 🌽 🤅	Servio	ce de la companya de
			📗 Activity	Ledg	jer
			Aging		
			嬇 Collecti	ons	



Toggle the Mail Merge View of Columns

Now, when you select the Mail Merge menu option from within the customer explorer, a list of available mail merge fields is there for you to place on to your Word Document.



Once you have created your Word Template, toggle the switch off again so that the SedonaOffice mail merge function will know to open the file explorer to select your Word Template.



SedonaOffice®

January 17, 2012

<<Bill_Name>> <<Bill_Address1>> <<Bill_City>>, <<Bill_State>> <<Bill_ZipCode>>

Dear <<<u>Bill_Name</u>>>,

It appears that your account has gone past due....

Sincerely,

Don Faybrick Collections Manager SedonaOffice 417 Forest Ave Plymouth, MI 48170 Hunt Valley, MD 21030 donf@sedonaoffice.com 1-734-414-0760



January 17, 2012

Pat Holliday 8141 Main Rd Plymouth, MI 48170

Dear Pat Holliday,

It appears that your account has gone past due....

Sincerely,

Don Faybrick Collections Manager SedonaOffice 417 Forest Ave Plymouth, MI 48170 Hunt Valley, MD 21030 donf@sedonaoffice.com 1-734-414-0760



Copy and Paste Parts list in Purchase Orders

There is a new feature in accounts payable when entering part numbers on purchase orders. Many people use third party software supplied by the vendor to enter purchase information on-line directly to the vendor. We've enabled the system copy and paste function from within the Purchase Order parts grid to copy and paste to/from an outside system.

S New Purchase Order <u>Vendor</u> ADI	Category Installation	Print Now
Purchase Order ADI 1769 NW 79th Avenue Miami, Florida 33136 Phone: (573) 415-4341 e3 Fax: Ship To: Spartan Security, Inc 98133 West Hill Lane Plymouth, MI 48170	PO <u>N</u> umber 10443 Tracking # Ship Da <u>t</u> e Parts D <u>u</u> e Date	Branch Cleveland Order Date 1/17/2012 Method Job Number
Parts Expenses Documents Part Description Vendo Copy Paste	Parts List or Pkg Qty Quantity Cost	Amount Rcvd Std Cost BO
Mem <u>o</u>	4	Total Cost Received Cost
Closed		Apply <u>OK</u> <u>C</u> ancel

This feature is useful for both finding a vendor part number and copying it out of SedonaOffice, or copying the part from vendor software and pasting it directly into the Purchase Order parts grid.



Using the tool bar to open up a customer

One of the often forgotten shortcuts in SedonaOffice is the ability to quickly open up a customer record while performing another function for that customer. For example, if you're in Payment Processing and want to quickly jump out to the customer explorer for that customer, simply hit the toolbar option to do so. This button is active in many places while working with customers and client management.

Branch	Michigan]		Bala	ance to Apply		
Customer	20035 💌	83		Amo	unt		
Invoice #]		Paym	nent Method	Check	
Address	Paul McCartney 9813 N Hill Rd			Chec	k Number		
	Plymouth, MI 48170			Posti	ng Date	9/1/2011	
Memo				Chec	k Date		
In <u>v</u> oices Qth	Stater	nent Late Fee	:: \$50.88		Other Cre	dits	
In <u>v</u> oices Qth	Stater	Invoice #	Invoice List	Amount	Other Cre	dits	Payment
Invoices Qth	Stater	Invoice #	Invoice List Date 5/22/2007	Amount 530.00	Other Cre Net Due 130.00	dits F	Payment
Ingoices Qth Site Name Paul McCartne Paul McCartne	Stater ler 	Invoice # 40601 41141	Ex \$50.88 Invoice List Date 5/22/2007 4/30/2008	Amount 530.00 5.00	Other Cre Net Due 130.00 5.00	dits F	Payment



Copy any list to the clipboard

There is a great little utility built within the entire application that allows you to copy any list of data that you are viewing and paste it out to an Excel spreadsheet. This is a great way to copy and analyze your data in ways specific to your needs.

In the example below, I am copying the entire list of Jobs in my currently displayed job queue.

🕤 Se	dona	Office											
File (Edit	View	SedonaOffice	Cus	tomer Que	y Tools V	Vindow Help						
		Сору	Ctrl+C	Po (b			🔲 🎯 📗 🔤 🛛	8 🤝 📕	🖂 🛛 🙆	G 📄 🛛 s	ji 🛛	
edor		Paste	Ctrl+V										
9 D +		Delete			S Open Jol	o List	I All Job Staturasi 🖛		<all compon<="" th=""><th></th><th>I Installers ></th><th></th><th>March</th></all>		I Installers >		March
÷	Acc	ounts R	eceivable		I 🛄 🕪 🗠			CAll JOD Types -	<air compan<="" td=""><td></td><td>al tristaliers></td><td></td><td>mgrsz •</td></air>		al tristaliers>		mgrsz •
	\$	Credit I Cycle I	Request nvoicing	ш	Select Job	Number							Total J
		EFT Pro	ocessing		Job #	Customer #	Site Name	Address	City	Created	Start Date	Type	Status
	- d b	Finance	Charge		081088481	10157	Doug Brown	67653 Maynard	Harper Wo	1/15/2011		Progress Billing	Re-Opene
		Invoicir	ng		08183414	99881414	Hillary Clinton	87144 Hill	Plymouth	9/11/2009		Residential	In-Progre
	📝	Make D	eposit		10123	10209	Great Cuts Hair Salons	998 Center Street	Sullivan	1/15/2011	8/22/2006	Just For Run	Fully Invo
		Paymer	nt Processing		10124	10020	Marks, Michael	259 James Rd	Brooklyn	1/15/2011	8/30/2006	Just For Run	Fully Invo
	👗	Print In	voices		10127	10125	Bob Smith	1884 Hill Rd	Plymouth	1/15/2011		Commercial FA	Pre Planni
	- Ē	Statem	ents		10128	10131	Jerome Iginla	13434 Hollywood	Los Angeles	1/15/2011		Commercial FA	In-Progre
		Usseeli	ad Cash/Cas		10129	10186	Tayshaun Prince	7133 Three Champi	Detroit	1/15/2011		Progress Billing	Fully Invo
	-	Unappi	ed Cash/Cre		10130	10182	Johnnie Depp Jr	8983 Site St Rd	Plymouth	1/15/2011		Progress Billing	In-Progre
	- 60	Credit	Off Invoices		10131	10149	Kevin Smith	8814 Petersen Rd	Southfield	1/15/2011		CCTV	In-Progre
÷	Ger	neral Le	dger		20006	20014	Magglio Ordonez	884 Comerica Park Rd	Detroit	1/15/2011		Residential	In-Progre
÷	Acc	ounts P	ayable		20007	20015	Babe Ruth	5200 Broadway	New York	1/15/2011		Residential	Job Comp
		Bills			20008	20016	John Smith	3434 Main	Plymouth	1/15/2011		Residential	Job Comp
		Credits			20009	20017	John Smith	9813 Main St	Plymouth	1/15/2011		Progress Billing	In-Progre
		Pay Bill	e		20010	3245	Keith Fisher	487 E, Deerpath Rd	Hebron	1/15/2011		Residential	Job Comp
	5	Duint Of			20011	20017	John Smith	3434 Main	Plymouth	1/15/2011		Progress Billing	In-Progre
	R	Print Cr	necks		20012	1089812	John Smith	3434 Main	Plymouth	1/15/2011		Progress Billing	In-Progre
	- (2)	Print Pu	Irchase Orde		20013	20012	John Smith	3434 Main	Plymouth	1/15/2011		Residential	Job Comp
		Purchas	se Orders		20014	527574	Kendall Jones	9813 Main St	Plymouth	1/15/2011		Residential	In-Progre
		Recurri	ng Items		20015	20026	Wendy's Hamburgers	914 Main St	Detroit	1/15/2011		Commercial FA	Pre Planni
		Suddes	ted PO List		20017	20029	Wendy's Hamburgers	914 Main St	Detroit	1/15/2011		Residential	Job Comp
		Vendor	e		20018	20159	Greg & Martha Smith	4145 Hill Rd	Plymouth	1/15/2011		Residential	In-Progre
		Write C	booko		20019	20031	Jerry Springer	455 South Hill Rd	Plymouth	1/15/2011		Residential	In-Progre
	4	write C	necks		20020	20032	Kevin Scanlon	9914 Main St	Plymouth	1/15/2011		Residential	Job Comp
	<u> </u>	AP Que	ry Builder		20025	20039	Brooke Shields	914 South Hill St	Los Angeles	1/15/2011		Progress Billing	Job Comp
+-12	} Inv	entory			20027	20040	Kylie Watts	814 Hillton Rd	Avon	1/15/2011		Progress Billing	In-Proore
÷.,	p Jop	Manage	ement		20028	20046	Alfonso Soriano	414 Hill Rd	Plymouth	1/15/2011		Residential	Job Comp

Now, I can simply open up a blank Excel Workbook and paste my entire list of jobs onto that sheet. Now I have all the functionality of Excel to build my own reports to my liking.



000	0									Workbook	2			
2) 🎁			X B	B 🔊 🛛	0.01.	5 - 4		fi 🔤 🖬	100%					
A Ho	me	Lavout	Tables	Charts	SmartA	t Form	ulas D	ata Re	view					
	Edit			Font			Alia	ment		N	umber		For	rmat
700	Eun eur			1 din						Concert	moer			
- in .	E Fill	* Cal	ibri (Body)	▼ 12	• A• A		aD	c 👻 📰 🖉 Wr	ap rext *	General			i N	lormal
Paste	🥜 Cle	ar • B	ΙU	- 83	🏇 • <u>A</u>	• 🔳		•	Merge 💌	🤓 🔻 %	9.0 00.	00 Condit	ional B tting	Sad
1	B2	: 😣) 🔘 (e J	x Job #										
_	A	В	C	D	E	F	G	Н	1	J	K	L	M	N
-		- 1. m	C	Cite Allerers		61h -	Country of	(a D	T	Ca	Links.	On an I and I	0 0140	Dama Hariba
	,	00#	Customer #	Site Name	Address C7CE2 Marine	City Man	Created	Start Date	Type December 0.0	Status Re Orened	Units	Open Install	Upen KMK	Rem. Units
		1080461	10157	Doug Brown	67655 Mayn	Harper woo	0/11/11		Progress Bill	Re-Opened	32	45000	0	32
		18183414-4.	1 99881414	Hillary Clinto	87144 Hill	Plymouth	9/11/09	0 /00 /00	Residential	In-Progress	3	15000	0	3 3
•		10123	10209	Great Cuts H	998 Center S	Sullivan	1/15/11	8/22/06	Just For Run	Fully Invoice	3	381.5	0	1 3
2		10124	10020	Marks, Mich	259 James R	Brooklyn	1/15/11	8/30/06	Just For Run	Fully Invoice	0	1496.5	0	0
_		10127	10125	Bob Smith	1884 Hill Rd	Plymouth	1/15/11		Commercial	Pre Planning	0	0	0	0
		10128	10131	Jerome Igini	13434 Holly	Los Angeles	1/15/11		Commercial	In-Progress	3	10	d	/ 3
		10129	10186	Tayshaun Pr	7133 Three	Detroit	1/15/11		Progress Bill	Fully Invoice	10	0	0	/ 10
)		10130	10182	Johnnie Dep	8983 Site St	Plymouth	1/15/11		Progress Bill	In-Progress	45	1500	0	114.5
L		10131	10149	Kevin Smith	8814 Peters	Southfield	1/15/11		CCTV	In-Progress	0	25	0	/ 0
2		20006	20014	Magglio Ord	884 Comeric	Detroit	1/15/11		Residential	In-Progress	0	1999	C	-15
5		20007	20015	Babe Ruth	5200 Broady	New York	1/15/11		Residential	Job Complete	0	614.94	2400	. 0
1		20008	20016	John Smith	3434 Main	Plymouth	1/15/11		Residential	Job Complete	0	1200	24	, 0
5		20009	20017	John Smith	9813 Main S	Plymouth	1/15/11		Progress Bill	In-Progress	3	0	25.95	3
2		20010	3245	Keith Fisher	487 E, Deerp	Hebron	1/15/11		Residential	Job Complete	0	799	0	/ 0
7		20011	20017	John Smith	3434 Main	Plymouth	1/15/11		Progress Bill	In-Progress	0	1200	24	. 0
3		20012	1089812	John Smith	3434 Main	Plymouth	1/15/11		Progress Bill	In-Progress	0	1200	24	, 0
9		20013	20012	John Smith	3434 Main	Plymouth	1/15/11		Residential	Job Complete	0	1200	24	-14
)		20014	527574	Kendall Jone	9813 Main S	Plymouth	1/15/11		Residential	In-Progress	46	556.5	0	/ 46
1		20015	20026	Wendy's Har	914 Main St	Detroit	1/15/11		Commercial	Pre Planning	4	995	24	• 4
2		20017	20029	Wendy's Har	914 Main St	Detroit	1/15/11		Residential	Job Complete	4	0	0	/ 4
3		20018	20159	Greg & Mart	4145 Hill Rd	Plymouth	1/15/11		Residential	In-Progress	0	0	. 0	/ 0
1		20019	20031	Jerry Springe	455 South H	Plymouth	1/15/11		Residential	In-Progress	0	0	0	/ 0
5		20020	20032	Kevin Scanlo	9914 Main S	Plymouth	1/15/11		Residential	Job Complete	0	C	. 0	1 0
5		20025	20039	Brooke Shiel	914 South H	Los Angeles	1/15/11		Progress Bill	Job Complete	31	0	. 0	/ -9
7		20027	20040	Kylie Watts	814 Hillton F	Avon	1/15/11		Progress Bill	In-Progress	9	621	0	1 9
3		20028	20046	Alfonso Soria	414 Hill Rd	Plymouth	1/15/11		Residential	Job Complete	48	0	. 0	/ 48
3		20029	20046	Alfonso Soria	414 Hill Rd	Plymouth	1/15/11		Residential	Job Complete	0	C		/ 0
0		20030	INGE	Brandon Ing	4144 Hill	Southfield	1/15/11		Residential	Job Complete	33	990	75	33
L		20033	10149	Kevin Smith	1983 Main	Melvindale	1/15/11		Just For Run	In-Progress	0	10	. 0	/ 0
2		20034	6539000-1	Hal Jones	8133 Miller	Plymouth	1/15/11		Progress Bill	In-Progress	0	0	0	/ 0
3		20035	10169	Kevin Vink	3451 Hill	Plymouth	1/15/11		Progress Bill	In-Progress	0	C	0	/ 0
1		20037	6710813	Brooke Shiel	914 South H	Los Angeles	1/15/11		Residential	In-Progress	0	0	. 0	/ 0
5		20041	20062	4032 Linden	144 Main Rd	Plymouth	1/15/11		Progress Bill	In-Progress	35	987	0	/ 35
5		20043	20072	Tim Smith	4591 West H	Los Angeles	1/15/11		Residential	Job Complete	3	0	. 0	/ 3
7		20044	789901	Jerry Johnso	1414 Mills R	Plymouth	1/15/11		Just For Run	In-Progress	0	C	. 0	/ 0
В		20045	20064	Faybrick, Do	914 Pizza La	Plymouth	1/15/11		Progress Bill	Job Complete	38	1347.1	44	38
9		20046	20064	Faybrick, Do	914 Pizza La	Plymouth	1/15/11		Residential	Job Complete	4	1831	0	/ 4
0		20047	20076	Jenna Osgoo	9414 Pennin	Plymouth	1/15/11		Residential	In-Progress	0	1999	0	1 -4
1		20048	20064	Marty McJoi	91414 Hill Re	Plymouth	1/15/11		Progress Bill	In-Progress	0	1474.5	75	0
2		20051	20081	Bill Freehan	9144 Catche	Plymouth	1/15/11		Progress Bill	In-Progress	18	798.75	0	18
3		20052	20082	Ralph Malph	89814 Main	South Lyon	1/15/11		Progress Bill	In-Progress	7	1990 75	25.25	7

Using the Customer Query Builder, Excel and Word to create mailing Labels

It's easy to use the Customer Query Builder to create a list of customers for mailing labels. Using the method above to copy the list, you can paste the query list directly into Excel.





Copy and paste the list of items into the work sheet. Save the Excel document. Go into Word and use the Mail Merge Wizard to import and map the list to your address labels.

C	🗋 🗐 = (°' =) =		Mailing Lab	els.xlsx - Micros	oft Excel		
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Clip	board 🗟 Font	Alignment	Number	5	Styles	Cells	~
	A1 • (∫ <i>f</i> ∗ Customer	_Number				
	В	С	D	E	F		G
1	Bill_Postal_Name	Bill_Address_1	Bill_Address_	Bill_City	Bill_State_Provin	ce Bil	l_State
2	1st American Bank	7 Congress Street		Nashua	New Hampshire	NH	
3	4032 Linden Ave, LLC C	144 Main Rd		Plymouth	Michigan	MI	
4	ABC Alarms	555 Main St		Chagrin Falls	Ohio	OH	I
5	ABC Company	555 Washington St		Chagrin Falls	Ohio	OH	I
6	ABC Company	5225 Main Street		Smyrna	Michigan	MI	
7	ABC Delivery	98133 Plymouth Rd		Plymouth	Michigan	MI	
8	ABC Tea Company	8814 Main St		Plymouth	MI	MI	
9	Acme Construction	850 East Washington St	reet	Chagrin Falls	Ohio	OH	I
10	Ajax	8814 Hill Rd		Plymouth	Michigan	MI	
11	Al Gore	8414 Hill St		Plymouth	Michigan	MI	
12	Al Kaline	8144 Kaline Dr		Detroit	Michigan	MI	
13	Alfonso Soriano	414 Hill Rd		Plymouth	Michigan	MI	
14	Allen James Hughes	8414 Main St		Plymouth	Michigan	MI	
15	Allison Rockow	1111 Church St		Cape Coral	Florida	FL	
16	Alton Shifter	8841 Mayberry Lane		Plymouth	Michigan	MI	
17	American Security	18 West 23rd Street		New York	New York	N/.	Α
18	Ashlee Simpson	7714 Pizza Rd		Palermo		N/.	Α
19	Aspire Technolgies, In	7680 Universal Blvd	Suite 360	Orlando	FL	N/.	Α
20	Aspire Technolgies, In	7680 Universal Blvd	Suite 360	Orlando	FL	N/.	Α
21	Aviation Center	4141 Hill Rd		Southfield	Michigan	MI	
22	Babe Ruth	5200 Broadway		New York	NY	NY	
23	Babe Ruth	5200 Broadway		New York	New York	NY	
24	Babe Ruth	5200 Broadway		New York	New York	NY	



Use the Generic Lockbox Import to speed up payment entry

A great way to speed up your manual data entry processes is to allow the system to do your lookups and matching invoicing search for you. You can do this by entering a list of data into an Excel spreadsheet and then importing that sheet as a lockbox entry.

Enter the data into a spreadsheet with exactly four columns. The columns should be entered as:

0) 🖬 🤊 - (°							
C	Home In	sert	Pag	e Layout	Formulas	Data	Review	View
Pa	Clipboard	nter	Calibr	i • 7 <u>U</u> •	11 • A			Alignment
	D5	•	0	f _x				
	А		В	С	D	E	F	G
1	20084	1	12455	800	41981			
2	20084	8	38141	500	-1			
3	20270		8714	200	42405			
4	457000	. (51884	1000.75	-1			
5								
6								
7								
8								
9								
10								
11								

Customer Number, Check Number, Amount, Invoice Number

If you don't have an invoice number, you can just enter a number value that is NOT going to match any known invoices. Save the file as a .CSV file format.



After selecting the Import Lockbox button in payment processing, choose the "Other" type of Import file format. Navigate the explorer to the .CSV file you just saved.

mport File m	om Bank			Batch	Date	1/17/2012		
Other			- ●	Post	<u>D</u> ate	1/17/2012	<u> </u>	=
Item #	Customer #	**	Name	Amount	Invoice	Check #	Valid	Raw Data
1	20084		Katharine Larsen	800.00	41981	12455	Y	20084,1245
2	20084		Katharine Larsen	500.00	-1	88141	Y	20084,8814
3	20270		Desi Arnaz	200.00	42405	8714	Y	20270,8714
1 4	457000		Winnipeg Alarm	1000.75	-1	61884	Y	457000,618

The system will match up customer numbers and invoices numbers and allow you to correct any invalid entries you have made.

Once all entries are validated, you'll be allowed to Post the import to a Payment Processing batch. Depending on the types of manual payments entered, this process can save a lot of data entry time.

> A really cool thing that you can also do with some IT help, is to setup a link to the database directly from Excel and validate the Customer Numbers and invoice numbers to the actual data.



Setup a "Corporate Customer" to record Miscellaneous Payments and Cash

Many times we are asked how to handle miscellaneous checks. These checks can be from things like rebates, rent checks, unknown customers, etc..

In order to deposit these checks and use SedonaOffice to track them, create a unique customer record for a cash depository.

S Payment Pro	ocessing								
Batch Tape An	nount: 3	1,444.00	Amount Entered:0.00	E	atch Balance	: 31,444.00		Entry # 1	of 1
Branch	Michigan				Balance t	o Apply	0.00		
C <u>u</u> stomer	9999999	•	御 む		Am <u>o</u> unt		25.00		
Invoice #					Pa <u>y</u> ment M	ethod	Check		•
Address	417 Forest Plymouth, N	ce Cash Deposito Ave MI 48170	bry		Chec <u>k</u> Numl Posting Dat	ber :e	8818484	1	
<u>M</u> emo	Best Buy Re	ebate			Check Date	:	1/14/20)12	
						Other Credit	ts [0.00
In <u>v</u> oices Oth	ner						,		
_ <u></u> Miscella	neous			Advar	nce Deposit —				
<u>G</u> L Accour	nt 712	1	▼ 1		<u>]</u> ob				
Categ <u>o</u> ry	Code Adn	ninistration	-		<u>A</u> mount	0.00			
<u>A</u> mour	nt 25.0	0							
🗌 🗌 Late Fee	e			🗌 🗌 Unapp	blied Cash				
	<u>A</u> mount	0.00			<u>A</u> mount	0.00		_	
						🔲 Eutur	re Auto A	pply	
					т	otal Due: \$	0.00	Auto	Clea <u>r</u>
View Checks	Impo	ort Lockbox	Scan Batch 🗘	⇔				<u>S</u> ave	<u>C</u> lose



Create Cycle Invoice Now

You have the ability to create the next RMR invoice at any time for a single customer. You can simply right click on the Recurring tree option, or on a recurring line in the list

20220 Dave Thomas Dave Thomas Outser Thomasion Payment Options Bill To Clustomer Information Payment Options Stes Sites Sites Stes Optimized Stepsing Documents Invoices Documents Contacts Decentiones	1150.						
Dave Thomas Customer Information Payment Options Payment Options Sites Sites Sites Sites Sites Payments Provide Contacts Payments Provide Recurring Recurring Recurring Recurring Contacts Recurring Recurring Recurring Recurring Contacts Recurring Contacts Recurring Contacts Refersh Collections Contacts Contacts Deferred Income (Unposted) Documents EFF History Inner Office Message Traine Value Maint St Deferiet 1 Rethree Maters System # Refersh Deferred Income (Unposted) Documents System # Refersh	20027 Dave Thomas	5					
Cycle Invoice One Customer	Dave Thomas Customer Info Payment Optio Payment Option Pay	rmation rmation s t Detroil s s t to be rot s s t s ts me (Unp essage	t, MI t, MI ew Recurring reate Cycle Invoice Now efresh		Dav. 914 Detr (734	e Thomas Main St oit, MI 48224) 897-1313 Code coring	
Select the RMR Item(s) below that you want to include on this Invoice Site Name Address System # RMR Item Cyc RMR Amt [Dave Thomas 914 Main St 20027 Monitoring M 25:95	G) Cycle Invoice One Custon 보 민	ner Ionth Description	01-Feb-12 01-Feb-12 01-Feb-12 Dave Thomas				
Site Name Address System # MMR.Item Cyc RMR.Amt Dave Thomas 914 Main St 20027 Monitoring M 25:95 Create Cycle Cine	Select the RMR Item(s) below t	hat you war	nt to include on this Invoice				
Create Civite Close	Site Name Dave Thomas	Ac 9:	ddress 14 Main St	System # 20027	RMR Item Monitoring	Cyc M	RMR Amt 25.95
Create Cycle Close							
						<u>C</u> reate Cyde	Close



Split Recurring Item

You have the ability to right click on a recurring line and split the item code up amongst any number of codes, provided the total amount matches the original RMR amount for that line item.

S 20027 Dave Thomas						- • •
Dave Thomas Customer Information Payment Options Payment Optio	Dave Thomas 914 Main St Detroit, MI 48224 (734) 897-1313		Balance Last Sta Last Lat Total A Total A Custom Custom	Due: atement Date: te Fee: ctive RMR : ctive RAR : er Type: er Since:	\$1,076.3 Never \$18,763. \$25.95 \$311.40 Residenti 4/8/2007	6 43 ;al
P14 Main St Detroit Systems Contacts Credit Memos Documents Invoices Notes Recurring Histor Activity Ledger Activity Ledger Adjing Collections Credit Requests Credit Requests Deferred Income (Unp Documents Credit Requests Deferred Income (Unp Documents EFT History Inser Office Message Site Dave Th 914 Main Detroit, M System System System System System Collection Contacts Credit Requests Deferred Income (Unp Documents EFT History Inser Office Message Site Dave Th 914 Main Detroit, M System System Collection Monitorin Sub Item Of	Item Code Item Code Item Code Increase RMF Split Recurrin Cancel RMR Create Cycle Increase St II 48224 Iam Ringer nal Vault g	System Durdes Alares Di		RMR Cycle Amt \$25.95 \$25.95	Next Cyde	Cyde Start 11/29/2011
Bill Cycle Monthly RMR Amount \$25.95 Next Cycle Date 3/1/2012 Cycle Amount \$25.95	2					
Item Code	Sub Item Of	Month	nly Amount	Cycle Amount 🔺		
Inspection			\$6.95	\$6.95		
Alarm Monitoring			\$25.25	\$25.25		
FA Lease			\$9.00	\$9.00		
	Monthly Total	\$41.20	Cycle Tota	al \$41.20 e <u>C</u> lose	i J	



Selecting All Warehouses When Creating and Releasing a Physical Inventory

You now have the ability to select all warehouses when creating a physical. This saves a lot of time if you typically physical all of your warehouses at the same time. If you are using the Material Handler feature of inventory, the physical will only be created for warehouses the current user has access too.

S Edit C <u>o</u> de test				djustmer
Setup Information Parts				
Detail	test			
Description		T		
Warehouse	Warehouse	Description	Branch	
Star <u>t</u> Date	<all warehouses=""></all>	bebenpuon	braner	
o 0	BackYard Shed	BackYard Shed	Chicago	
	Basement Box	Basement Box	Detroit	
Count Sheet	Big Blue Bus	Big Blue Bus	Chicago	
Sort Count Sheet By:	DAFTEST	DAFTEST	Livonia	
Then:	Empty Warehouse	Empty Warehouse	Chicago	
Then	Kits	Kits	Chicago	
men:	Main Corporate	Main Corporate	Michigan	-
Print Value on Variance Print Quantity on Sheet				
Release Physical View Variance List Save Glose				
Physical Release C Belease			8	
<u>A</u> uto Adjust and Release			Adjustment Va	alue St 0.00 12





Notes:

