

Job Management Report Supplements

SedonaOffice

The #1 Financial Software for Security Companies

Job Cost Summary

CJM Security

All Active Branches
 All Active Job Types
 All Salespersons
 All Active Install Companies
 All Installers

Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

Job	Site/Customer	Sold	Billed	Parts	Hours	Labor	Overhead	Other	Commission	Cost	Net	%
221	Crystal Cleaners	1/4/10	20,550.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
9114	Crystal Cleaners		20,550.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
			WIP	0.00		0.00	0.00	0.00	0.00	0.00		
			Total	5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
Report Totals			Billed	Parts	Hours	Labor	Overhead	Other	Commission	Cost	Net	%
Budget/Estimate			20,550.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
Actual as of 1/15/10			20,550.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
WIP				0.00		0.00	0.00	0.00	0.00	0.00		
Total				5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
Current			20,550.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%

Job Cost Summary

CJM Security

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 All Active Job Types
 All Salespersons
 All Active Install Companies
 All Installers

Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

Job	Site/Customer		Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
221	Crystal Cleaners	Estimate	20,550.00	81.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
9114	Crystal Cleaners	Actual	20,550.00	81.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90		37.4%
	Sold 1/4/10	WIP			0.00		0.00	0.00	0.00	0.00	0.00		100.0%
		Total	100.0%		5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
		Variance	0.00	0.00	0.00	(6.75)	(303.75)	0.00	0.00	0.00	(303.75)	(303.75)	0.0%

Report Totals	Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
Budget/Estimate	20,550.00	81.00	5,092.35	40.00	1,800.00	0.00	1,600.00	4,060.80	12,553.15	7,996.85	38.9%
Actual as of 1/15/10	20,550.00	81.00	5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90		
WIP			0.00		0.00	0.00	0.00	0.00	0.00		
Total			5,092.35		2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%
Current	20,550.00		5,092.35	46.75	2,103.75	0.00	1,600.00	4,060.80	12,856.90	7,693.10	37.4%

Job Summary Report

CJM Security

All Active Branches
 All Active Job Types
 All Salespersons
 All Active Install Companies
 Job Sold from 1/4/2010 to 1/4/2010 as of 1/15/2010

Job #	Install Amount	RMR	RAR	Total Amount		PCT	Material Amount		Labor Units		Other Charges		Job Type
				Est	Actual		Est	Actual	Est	Actual	Est	Actual	
Customer #	Name		Customer Address	Site Address						Created		Salesperson	
MI													
221	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	Com-CCTV
9114	Crystal Cleaners		1331 Ann Arbor Road, Plymouth, MI 48170	1331 Ann Arbor Road, Plymouth, MI 4817							1/9/10		George Miller
	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Job
	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Jobs

	Install Amount	RMR	RAR	Total Amount		PCT	Material Amount		Labor Units		Other Charges		Jobs
				Est	Actual		Est	Actual	Est	Actual	Est	Actual	
MI	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Job
Com-CCTV	20,550.00	81.00	972.00	12,553.15	12,856.90	62.6%	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Job
	20,550.00	81.00	972.00	12,553.15	12,856.90	Act_Margin	5,092.35	5,092.35	40.00	46.75	7,460.80	7,764.55	1 Jobs

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Job Profit/Loss by Salesperson Detail

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Sold between 1/4/2010 - 1/4/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Salesperson	Site Name	Job Number	Install Amount	-----Costs-----					Total Costs	Profit/Loss	RMR
				Parts	Labor	Comm	Overhead	Other			
George Miller	Crystal Cleaners	221	20,550.00	5,092.35	2,103.75	4,060.80	0.00	1,600.00	12,856.90	7,693.10	81.00
			<u>20,550.00</u>	<u>5,092.35</u>	<u>2,103.75</u>	<u>4,060.80</u>	<u>0.00</u>	<u>1,600.00</u>	<u>12,856.90</u>	<u>7,693.10</u>	<u>81.00</u>

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Job Profit/Loss by Salesperson Summary

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Sold between 1/4/2010 - 1/4/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Job Type	Install Charges	Part Charges	Labor	-----Costs-----			Total Costs	Profit/Loss	RMR
				Commissions	Overhead	Other			
Com-CCTV	20,550.00	5,092.35	2,103.75	4,060.80	0.00	1,600.00	12,856.90	7,693.10	81.00
	<u>20,550.00</u>	<u>5,092.35</u>	<u>2,103.75</u>	<u>4,060.80</u>	<u>0.00</u>	<u>1,600.00</u>	<u>12,856.90</u>	<u>7,693.10</u>	<u>81.00</u>

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Job Profit/Loss by Salesperson Summary

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Sold between 1/4/2010 - 1/4/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Salesperson	Install Charges	Part Costs	Labor	-----Costs-----			Total Costs	Profit/Loss	RMR
				Commissions	Overhead	Other			
George Miller	20,550.00	5,092.35	2,103.75	4,060.80	0.00	1,600.00	12,856.90	7,693.10	81.00
	<u>20,550.00</u>	<u>5,092.35</u>	<u>2,103.75</u>	<u>4,060.80</u>	<u>0.00</u>	<u>1,600.00</u>	<u>12,856.90</u>	<u>7,693.10</u>	<u>81.00</u>

Job Cost Summary

CJM Security

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 All Installers
 Job Sold from 1/9/2010 to 1/9/2010 as of 1/11/2010

Job	Site/Customer	Sold	Billed	Parts	Hours	Labor	Overhead	Other	Commission	Cost	Net	%
219	Nelson, Sarah	1/9/10	1,250.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
9112	Nelson, Sarah		1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
			WIP	0.00		0.00	0.00	0.00	0.00	0.00		
			Total	579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
Report Totals			Billed	Parts	Hours	Labor	Overhead	Other	Commission	Cost	Net	%
Budget/Estimate			1,250.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
Actual as of 1/11/10			1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
WIP				0.00		0.00	0.00	0.00	0.00	0.00		
Total				579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
Current			1,250.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%

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Job	Site/Customer		Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
219	Nelson, Sarah	Estimate	1,250.00	54.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
9112	Nelson, Sarah	Actual	1,250.00	54.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85		13.9%
	Sold 1/9/10	WIP			0.00		0.00	0.00	0.00	0.00	0.00		100.0%
		Total	100.0%		579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
		Variance	0.00	0.00	(16.85)	0.25	11.25	0.00	(25.00)	0.00	(30.60)	(30.60)	0.0%
Report Totals			Install Charges	RMR	Parts	Hours	Labor	Overhead	Other	Commission	Total Cost	Profit/(Loss)	%
		Budget/Estimate	1,250.00	54.00	562.80	5.25	236.25	0.00	0.00	246.20	1,045.25	204.75	16.4%
		Actual as of 1/11/10	1,250.00	54.00	579.65	5.00	225.00	0.00	25.00	246.20	1,075.85		
		WIP			0.00		0.00	0.00	0.00	0.00	0.00		
		Total			579.65		225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%
		Current	1,250.00		579.65	5.00	225.00	0.00	25.00	246.20	1,075.85	174.15	13.9%

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Job #	Install Amount	RMR	RAR	Total Amount		PCT	Material Amount		Labor Units		Other Charges		Job Type
				Est	Actual		Est	Actual	Est	Actual	Est	Actual	
Customer #	Name		Customer Address		Site Address					Created		Salesperson	
MI													
219	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	Resi-Int
9112	Nelson, Sarah		4572 Mills, Plymouth, MI 48170		4572 Mills, Plymouth, MI 48170						1/9/10		George Miller
	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Job
	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Jobs

	Install Amount	RMR	RAR	Total Amount		PCT	Material Amount		Labor Units		Other Charges		Jobs
				Est	Actual		Est	Actual	Est	Actual	Est	Actual	
MI	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Job
Resi-Int	1,250.00	54.00	648.00	1,045.25	1,075.85	86.1%	562.80	579.65	5.25	5.00	482.45	496.20	1 Job
	1,250.00	54.00	648.00	1,045.25	1,075.85	Act_Margin	562.80	579.65	5.25	5.00	482.45	496.20	1 Jobs

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Job Profit/Loss by Salesperson Detail

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Sold between 1/9/2010 - 1/9/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Salesperson	Site Name	Job Number	Install Amount	-----Costs-----					Total Costs	Profit/Loss	RMR
				Parts	Labor	Comm	Overhead	Other			
George Miller	Nelson, Sarah	219	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
			<u>1,250.00</u>	<u>579.65</u>	<u>225.00</u>	<u>246.20</u>	<u>0.00</u>	<u>25.00</u>	<u>1,075.85</u>	<u>174.15</u>	<u>54.00</u>

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Job Profit/Loss by Salesperson Summary

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Sold between 1/9/2010 - 1/9/2010

All Completed Dates

All Departments

All Salespeople

All Project Managers

Job Type	Install Charges	Part Charges	Labor	-----Costs-----			Total Costs	Profit/Loss	RMR
				Commissions	Overhead	Other			
Resi-Int	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
	<u>1,250.00</u>	<u>579.65</u>	<u>225.00</u>	<u>246.20</u>	<u>0.00</u>	<u>25.00</u>	<u>1,075.85</u>	<u>174.15</u>	<u>54.00</u>

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Salesperson	Install Charges	Part Costs	Labor	-----Costs-----			Total Costs	Profit/Loss	RMR
				Commissions	Overhead	Other			
George Miller	1,250.00	579.65	225.00	246.20	0.00	25.00	1,075.85	174.15	54.00
	<u>1,250.00</u>	<u>579.65</u>	<u>225.00</u>	<u>246.20</u>	<u>0.00</u>	<u>25.00</u>	<u>1,075.85</u>	<u>174.15</u>	<u>54.00</u>